

Additional Citizen facility in Birmingham boosts turnkey solutions service

Citizen Machinery UK is to open a new regional office, applications engineering and machine showroom in the West Midlands to further enhance its customer service offerings and provide users with a significant machine preparation service to support the growing number of high-value automated turnkey solutions being handled by the company.

The circa £2 million investment on a 1.1 acre site at the Hurst Business Park in Brierley Hill, near Birmingham, will include a 600m² showroom. Construction is scheduled to start in early 2018 and the new facility is expected to be officially opened late next year.

"Importantly," said deputy managing director Darren Wilkins, "this new facility in the heart of the country will complement our existing Citizen Machinery UK headquarters and showroom for Cincom (Citizen) and Miyano machines in Bushey, Watford. It will play an important role in serving the modern-day demands of our growing customer base."

The existing headquarters/showroom, where the majority of office-based staff are located, was designed for the traditional Citizen sliding head business

and, now, additional showroom space is required to support the increasing demand for the company's 51mm and 64mm bar capacity turning centres.

"Machinery and accessories will be prepared onsite in Brierley Hill to satisfy the growing number of UK and Ireland OEMs, first-tier suppliers and subcontractors requiring immediate installations to satisfy new business," explained Mr Wilkins.

"We live in a fast-changing world where we increasingly face requests for machine deliveries often within two

weeks, rather than order lead-times of two to three months, which used to be the case. The new facility will allow us to prepare more machinery and installations in advance of orders, which will inevitably help our customers win new business."

Mr Wilkins adds that, following the UK merger of Citizen and Miyano in 2011, Citizen Machinery UK has experienced significant growth and is now well-established as a European turning centre of excellence, acting as a distribution hub for Cincom and Miyano machinery throughout the UK and Ireland, Western

Europe, the Middle East and Africa.

"The investment in the UK Citizen group company shows the confidence that Citizen Japan has in the new UK management team and in the UK, despite Brexit," he affirmed.

As well as the 600m² showroom, the new site will include facilities for preparing machines and turnkey systems for installation.

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123 Insight showcases latest MRP software and hosts workshops at the Manufacturing Management Show

ERP/MRP software developer, 123 Insight, will be exhibiting at the Manufacturing Management Show from 22-23 November 2017 at the Ricoh Arena, Coventry, and will also be presenting at the Manufacturing Management Workshop events.

The Workshops will be held as part of the Manufacturing Management Show's wider events programme. Entitled 'If all ERP systems do the same thing, then how can I make a decision?', they give attendees the opportunity to understand

how the right MRP system can take their business to the next level while avoiding many of the pitfalls associated with the traditional MRP selection and implementation approach.

Guy Amoroso, 123 Insight's managing director said: "The session is an introduction to our 2.5-hour Evaluation Workshops which we regularly hold around the UK. The aim is to help companies to drastically reduce the initial lengthy evaluation process undertaken when looking to implement MRP/ERP,

while removing all of the financial risk. Our workshop gives real-world examples of companies that identified that they needed change and the benefits they achieved for their business after implementation."

Visitors to the booth can also take away a 123insight multimedia USB stick, filled with demonstration videos broken down by job role, allowing each department head to understand what 123insight can do for their departments as well as the business as a whole.

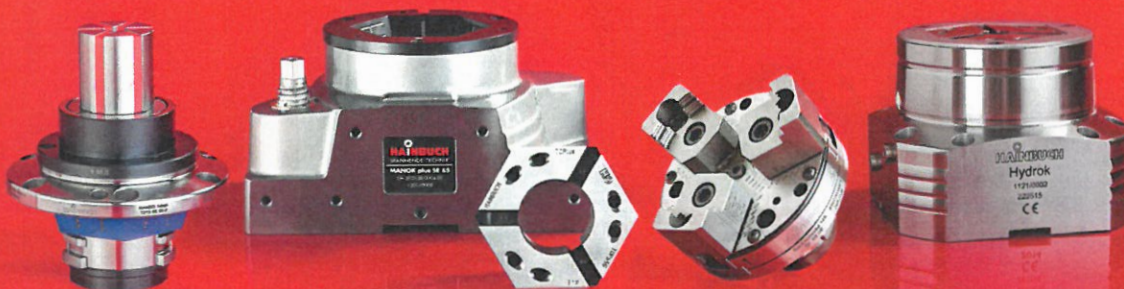


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